

Newsroom

Amwins Acquires Community Association Insurance Solutions, LLC

FEB 28, 2025

CHARLOTTE, N.C. (Mar. 3, 2025) – [Amwins](#), a leading distributor of specialty insurance products and services, today announced a strategic partnership with Community Association Insurance Solutions (CAIS), a Managing General Agent (MGA) and Program Administrator specializing in insurance solutions for homeowners’ associations (HOAs), townhomes, condominiums, and planned unit developments (PUDs). CAIS will continue its ongoing operations as part of Amwins Underwriting, further enhancing the division’s suite of specialty offerings.

This acquisition cements Amwins Underwriting’s commitment to the community association space. With the addition of CAIS, clients will now have access to a full suite of programs and capabilities dedicated to this niche.

Expanding Industry Expertise in the Community Association Insurance Space

CAIS brings deep expertise, knowledge, and disciplined underwriting acumen to the community association space with a robust suite of products designed specifically for this market space. The company’s proprietary technology platform, MGALive.com, launched in 2008 to streamline the quoting, binding, and issuance process for agents, enabling them to secure coverage for their clients in minutes.

CAIS is the community association insurance market leader in providing their national “If-Any” [Workers’ Compensation Program](#), which provides WC coverage for board members, committee members, and volunteers, along with a comprehensive range of niche specific insurance programs, including Crime Fidelity coverage.

“Bringing CAIS into the Amwins family is an exciting step for us,” said Ryan Armijo, President of Amwins Underwriting. “Their innovative technology, deep market expertise, and specialized products fit seamlessly with our commitment to delivering top-tier insurance solutions for community associations. We’re looking forward to working together and expanding our capabilities to help our clients win.”

Anthony Nola, president of CAIS, added, “Joining Amwins is an incredible employee cultural fit, and opportunity for CAIS, our agency partners, and our insureds. With Amwins’ resources and market reach, we can strengthen our offerings and expand our leadership in the Community Association market we serve.”

With the addition of CAIS, Amwins continues to strengthen its position as the go-to specialty insurance partner for community associations nationwide.

Dowling Hales was the exclusive financial advisor to CAIS during the transaction.

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